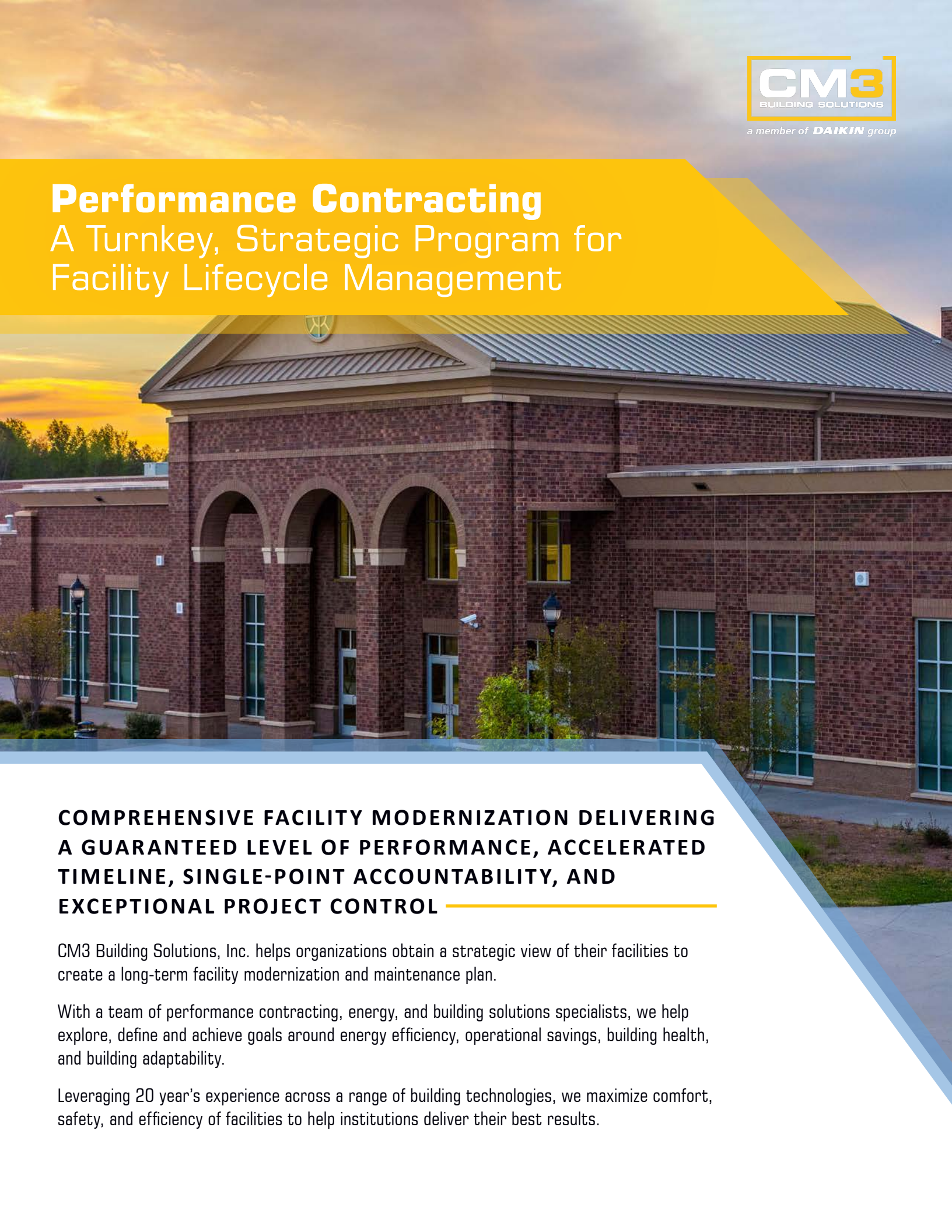


Performance Contracting

A Turnkey, Strategic Program for Facility Lifecycle Management



COMPREHENSIVE FACILITY MODERNIZATION DELIVERING A GUARANTEED LEVEL OF PERFORMANCE, ACCELERATED TIMELINE, SINGLE-POINT ACCOUNTABILITY, AND EXCEPTIONAL PROJECT CONTROL

CM3 Building Solutions, Inc. helps organizations obtain a strategic view of their facilities to create a long-term facility modernization and maintenance plan.

With a team of performance contracting, energy, and building solutions specialists, we help explore, define and achieve goals around energy efficiency, operational savings, building health, and building adaptability.

Leveraging 20 year's experience across a range of building technologies, we maximize comfort, safety, and efficiency of facilities to help institutions deliver their best results.

TURNKEY PROGRAM

- **Conduct detailed site(s) assessment**
 - » Energy Efficiency
 - » Operational Costs
 - » Water Usage
 - » Indoor Air Quality
 - » ADA/Code Compliance
 - » Acoustical Levels
 - » Security and Life Safety
 - » Building Envelope
 - » Building Interior
 - » Grounds & Athletic Facilities
- **Develop a long-term facilities modernization plan**
 - » Project prioritization
 - » Grant and utility rebate funding opportunities
- **Identify a path for project procurement**
 - » Review potential financing paths
 - » Coordinate funding opportunities and assist with documentation for grants and utility rebates.
- **Conduct construction and project management**
- **Deliver ongoing monitoring and verification**

Site(s) Assessment

Energy Analysis

Procurement Options Review

Utility Rebate Coordination

Facility Modernization Planning

Project Management

Construction

Monitoring and Verification

COMPREHENSIVE ENERGY SOLUTIONS PORTFOLIO

**Building
Automation
Systems**

**Preventative
Maintenance &
Re-Commissioning**

**Retro-
Commissioning**

**Monitor-Based
Commissioning**

**Central Chilled
Water Plant
Optimization**

**Performance
Contract
Services**

SUPPORTING SERVICES

Grant Writing
Utility Rebate Identification

Energy Modeling
Procurement Options

We are more than a contractor. We are your Energy Consultant, looking strategically beyond the project at hand to deliver long-term facility modernization goals and energy efficiency planning.

EXPERIENCED TEAM

With an average tenure of 10+ years at CM3, our people are personally invested in your project's success.

We are much more than a project team. We are project owners – passionate people, committed to delivering the highest quality across all project deliverables – timing, product, implementation and service.

THE CM3 TEAM

Commissioning Experts
Certified Energy Managers
Professional Engineers
Project Managers
Security & Life Safety Professionals
Communications and IT Experts

EXPERT PARTNERS

Financing Experts
Grant Writers
Professional Architects
Skilled Trades
Construction Managers



EXPERTISE ACROSS THE BUILT ENVIRONMENT



HVAC

**BUILDING
AUTOMATION**

**RETRO-
COMMISSIONING**

**INDOOR AIR
CLEANING**



ENERGY SERVICES

**PERFORMANCE
CONTRACTING**

**CONSTRUCTION
MANAGEMENT**

**OPTIMIZATION
SERVICES**



SECURITY

**LIFE
SAFETY**

**CRISIS
COMMUNICATION**

**INTRUSION
DETECTION**



E-FAX

**PHONE
SYSTEMS**

**MANAGED
IT SERVICES**

**COMMUNICATIONS
WIRING**

PARTNERSHIP FOR THE LONG TERM

Quality

We pride ourselves on earning the goodwill of the community which we serve. Each and every project, regardless of its nature, size or location, is our priority, and we deliver the highest quality goods and services to that project.

Service

Our goal is to exceed your expectations, and we continually strive to deliver on that goal. Our proactive, "no surprises" approach establishes a relationship grounded in trust and leads to a successful, seamless project.

Vision

We see ourselves as more than your contractor. We are your Energy Consultant, looking strategically beyond the project at hand to deliver long-term facility modernization goals and energy efficiency planning.

- » Successfully completing Performance Contract projects since 2003
- » Performing as many as nine unique project phases with individual customers
- » Customers include private and public institutions, including K-12 facilities, municipal entities, hospitals, and other commercial institutions
- » Over 70% of customers have invited CM3 back to do more than one phase
- » Delivering total turnkey services: Audit + Engineering + Construction + Commissioning + M&V

ONE TURNKEY SOLUTION. MANY APPLICATIONS.



Norristown School District

Project cost: \$84.5 Million

Project savings: \$4.1M/YR

Phases: 9



Upper Merion School District

Project cost: \$6.2 Million

Project savings: \$333K/YR



Perkiomen Valley School District

Project cost: \$36.83 Million

Project savings: \$901,329/YR

Phases: 5



William Penn School District

Project cost: \$15.11 Million

Project savings: \$668,453/YR

Phases: 3



County of Delaware

Project cost: \$19.8 Million

Project savings: \$1.1M/YR

Phases: 5



Upper Dublin Township

Project cost: \$7.9 Million

Project savings: 20% vs conv approach

+ \$1M RCAP grant



Wallingford-Swarthmore School District

Project cost: \$4 Million

Project savings: \$260K/YR

Phases: 2



Boyertown Area School District

Project cost: \$7.99 Million

Project savings: \$167,525/YR

Phases: 4



Hazleton School District

Project cost: \$16 Million

Project savings: \$670,000/YR

Phases: 2



Lake-Lehman School District

Project cost: \$2,110,624

Project savings: \$124,000/YR

EXAMPLES OF OUR WORK

Energy Efficiency Solutions

HVAC System Upgrades

Building Controls

Electrical Distribution

Indoor and Outdoor Lighting

Indoor Air Quality Improvements

Building Envelope (Window/Door/Roof)

Interior Finishing

Security Systems

Life Safety Systems

IT Infrastructure

Kitchen Upgrades

Structural Steel

Arts and Athletics Improvements