


Performance Contracting

A Turnkey, Strategic Program for Facility Lifecycle Management

A photograph of a large, multi-story brick building with a prominent portico supported by columns and arches. The building has a grey metal roof and large windows. The sky is a mix of blue and orange, suggesting a sunset or sunrise. The building is surrounded by some greenery and a paved walkway.

COMPREHENSIVE FACILITY MODERNIZATION DELIVERING A GUARANTEED LEVEL OF PERFORMANCE, ACCELERATED TIMELINE, SINGLE-POINT ACCOUNTABILITY, AND EXCEPTIONAL PROJECT CONTROL

CM3 Building Solutions, Inc. helps organizations obtain a strategic view of their facilities to create a long-term facility modernization and maintenance plan.

With a team of performance contracting, energy, and building solutions specialists, we help explore, define and achieve goals around energy efficiency, operational savings, building health, and building adaptability.

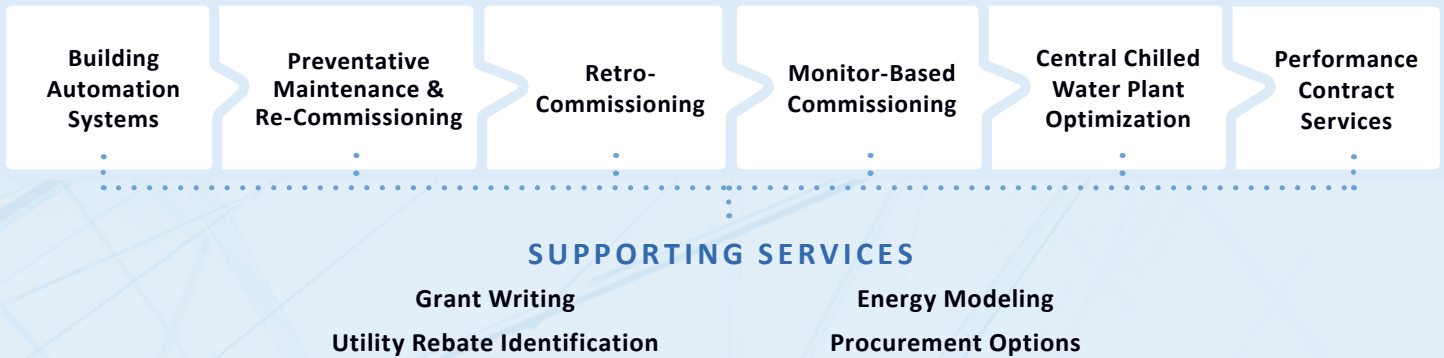
Leveraging 20 year's experience across a range of building technologies, we maximize comfort, safety, and efficiency of facilities to help institutions deliver their best results.

TURNKEY PROGRAM

- **Conduct detailed site(s) assessment**
 - » Energy Efficiency
 - » Operational Costs
 - » Water Usage
 - » Indoor Air Quality
 - » ADA/Code Compliance
 - » Acoustical Levels
 - » Security and Life Safety
 - » Building Envelope
 - » Building Interior
 - » Grounds & Athletic Facilities
- **Develop a long-term facilities modernization plan**
 - » Project prioritization
 - » Grant funding opportunities
 - » Utility rebate funding opportunities
 - » ESSER funds timing
- **Identify a path for project procurement**
 - » Review potential financing paths
 - » Coordinate funding opportunities through grants, utility rebates, ESSER monies, etc.
- **Conduct construction and project management**
- **Deliver ongoing monitoring and verification**



COMPREHENSIVE ENERGY SOLUTIONS PORTFOLIO



We are more than a contractor. We are your Energy Consultant, looking strategically beyond the project at hand to deliver long-term facility modernization goals and energy efficiency planning.

EXPERIENCED TEAM

With an average tenure of 10+ years at CM3, our people are personally invested in your project's success.

We are much more than a project team. We are project owners – passionate people, committed to delivering the highest quality across all project deliverables – timing, product, implementation and service.

THE CM3 TEAM

- Commissioning Experts**
- Certified Energy Managers**
- Professional Engineers**
- Project Managers**
- Security & Life Safety Professionals**
- Communications and IT Experts**



EXPERT PARTNERS

- Financing Experts**
- Grant Writers**
- Professional Architects**
- Skilled Trades**
- Construction Managers**

EXPERTISE ACROSS THE BUILT ENVIRONMENT



HVAC

**BUILDING
AUTOMATION**

**RETRO-
COMMISSIONING**

**INDOOR AIR
CLEANING**



ENERGY SERVICES

**PERFORMANCE
CONTRACTING**

**CONSTRUCTION
MANAGEMENT**

**MONITOR-BASED
COMMISSIONING**



SECURITY

**LIFE
SAFETY**

**CRISIS
COMMUNICATION**

**VAPE
DETECTION**



E-FAX

**PHONE
SYSTEMS**

**MANAGED
IT SERVICES**

**COMMUNICATIONS
WIRING**

PARTNERSHIP FOR THE LONG TERM

QUALITY

We pride ourselves on earning the goodwill of the community which we serve. Each and every project, regardless of its nature, size or location, is our priority, and we deliver the highest quality goods and services to that project.

SERVICE

Our goal is to exceed your expectations, and we continually strive to deliver on that goal. Our proactive, "no surprises" approach establishes a relationship grounded in trust and leads to a successful, seamless project.

VISION

We see ourselves as more than your contractor. We are your Energy Consultant, looking strategically beyond the project at hand to deliver long-term facility modernization goals and energy efficiency planning.

- » Successfully completing Performance Contract projects since 2003
- » Performing as many as eight unique project phases with individual customers
- » Customers include private and public institutions, including K-12 facilities, municipal entities, hospitals, and other commercial institutions
- » Over 70% of customers have invited CM3 back to do more than one phase
- » Delivering total turnkey services: Audit + Engineering + Construction + Commissioning + M&V

ONE TURNKEY SOLUTION. MANY APPLICATIONS.



Norristown School District

Project cost: \$68.5 Million
 Project savings: \$4.1M/YR
 # Phases: 8



Garnet Valley School District

Project cost: \$35.7 Million
 Project savings: \$1.6M/YR
 # Phases: 3



Perkiomen Valley School District

Project cost: \$36.83 Million
 Project savings: \$901,329/YR
 # Phases: 5



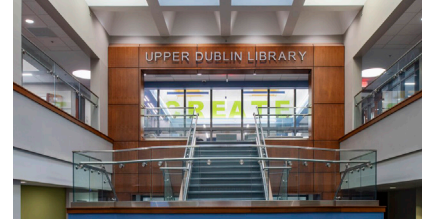
William Penn School District

Project cost: \$15.11 Million
 Project savings: \$668,453/YR
 # Phases: 3



County of Delaware

Project cost: \$19.8 Million
 Project savings: \$1.1M/YR
 # Phases: 5



Upper Dublin Township

Project cost: \$7.9 Million
 Project savings: 20% vs conv approach
 + \$1M RCAP grant



Mid Valley School District

Project cost: \$8.22 Million
 Project savings: \$175,975
 # Phases: 2



Boyertown Area School District

Project cost: \$7.99 Million
 Project savings: \$167,525/YR
 # Phases: 4



Hazleton School District

Project cost: \$16 Million
 Project savings: \$670,000/YR
 # Phases: 2



Lake-Lehman School District

Project cost: \$2,110,624
 Project savings: \$124,000/YR

EXAMPLES OF OUR WORK

- Energy Efficiency Solutions
- HVAC System Upgrades
- Building Controls
- Electrical Distribution
- Indoor and Outdoor Lighting
- Indoor Air Quality Improvements
- Building Envelope (Window/Door/Roof)
- Interior Finishing
- Security Systems
- Life Safety Systems
- IT Infrastructure
- Kitchen Upgrades
- Structural Steel
- Arts and Athletics Improvements